

November 17, 2021

TO: Potential Employers

FROM: Paul Ireland

RE: Opportunities to Give Back

Included with this cover letter is a current copy of my resume' however, I would like to add some information about my career in the Security Industry.

In 1972 at the age of 26 y.o. I was hired by Dominion Electric Protection Company Ltd. as a sales representative in the greater Toronto area. "D.E.P." was a wholly owned subsidiary of ADT Security Services Inc. and by 1974 was known by that name in Canada. I was immediately very successful in sales and by 1975 I was promoted to Area Sales Manager in Ontario.

In late 1977 I accepted a promotion to District General Manager based in Atlanta, Georgia managing 7 branch offices (monitoring stations included) and spent 8 years in the United States. I returned to Canada in 1985 with ADT in the position of Manager, Financial Accounts. Subsequently, I held positions with other multi-national companies as National Sales Manager, VP Sales & Marketing and eventually returned to ADT in 1997 where I was Director, National Accounts & Product Development, plus being a signing officer of the company.

My resume' describes other career management positions with companies in hospitality lock solutions, energy management systems and access control solutions. Suffice to say, my industry experience is extensive, successful and I had lots of fun throughout this part of my career.

I would like to share the knowledge and experience in a consultative, mentoring and productive role with your company on a part time/full time basis, assisting a security company with their long range plan evolution, building and/or rebuilding sales and/or operations teams going forward.

Sincerely,

*Paul*

Paul E. Ireland

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